

Tim Love's Stockyards blitz continues with Tannahill's debut

BY MARICE RICHTER
Fort Worth Business Press

Fort Worth celebrity chef Tim Love introduced his latest, and possibly most ambitious, venture Oct. 7 as Tannahill's Tavern & Music Hall debuted in the Historic Stockyards.

Tannahill's is a collaboration between Love and concert promoter Live Nation, launched with a performance by the blues-rock group Arc Angels of Austin, a group formed after the tragic death of revered blues musician and Dallas-native Stevie Ray Vaughan, a close friend of Arc Angels band members.

Arc Angels led off an introductory lineup of more than 30 popular acts, including Ludacris, Foreigner, Jimmy Vaughan, Noah Cyrus, Pat Green, Marcia Ball and many others.

"This remarkable talent lineup from such diverse genres of music coming to Tannahill's is nothing short of spectacular," Love said in a statement.

"I'm thrilled to help host these incredible musicians and offer Fort Worth residents the opportunity to discover new artists and for these artists to gain new fans in our community," Love stated.

Tannahill's is Love's fourth venue in the Stockyards, joining the White Elephant Saloon; Love Shack; Atico, a Spanish tapas bar; Paloma Suerte, a Tex-Mex inspired eatery; and Lonesome Dove Western Bistro, which celebrated its 20th anniversary in the Stockyards in 2020.

Love's forthcoming Italian restaurant, Caterina's, will join the mix in the Stockyards.

Named for Love's son Tannahill, the 26,000-square-foot venue is in Mule Alley, the ambitious redevelopment of more than 100-year-old horse and mule barns into a Western heritage entertainment center.

A project of Stockyards Heritage Development Co., a partnership between the Fort Worth-based Hickman Companies and California-based Majestic Realty Co., Mule Alley includes shops, restaurants and the Hotel Drover.

Tannahill's concert hall features state-of-the-art audio and lighting and seating for 1,000. A bar is located on the mezzanine level along with three 20-person private suites that are available for rent. The suites also offer a private lounge area and bar with views of the stage.

The facility also includes a restaurant and private event space that can accommodate up to 500 guests for weddings, private parties and corporate events. Extensive kitchen facilities accommodate restaurant patrons, concert concessions and private event catering.

Craig Cavileer, managing partner of Stockyards Heritage Development Co. and executive president of Majestic Realty Co., described Tannahill's as "the House of Blues Stockyards style."

Cavileer previously told the Fort Worth Business Press that the venue is "something that Tim Love and Live Nation could do."

"The music hall within Tannahill's offers music fans across the region a unique opportunity to connect with some of their favorite artists in a spectacular new, intimate space in the heart of Fort Worth's historic Stockyards," said Anthony Nicolaidis, Dallas Market president for Live Nation.

Tannahill's restaurant opens Nov. 1 featuring tavern-style food, specialty drinks and an extensive wine list.

State grants available for travel, hospitality businesses

BY JOHN FLETCHER
FWBP Contributor

The Texas Travel Industry Recovery (TTIR) Grant Program enters its final phase on Tuesday, November 1, by offering a one-time reimbursement grant of up to \$20,000 for Texas businesses in the tourism, travel, and hospitality industries negatively impacted by Covid-19.

This final phase, which focuses on what the grant titles "Food Services and Drinking Places," includes only those businesses whose NAICS (North American Industry Classification System) code begins with the three digits 722.

This category includes such entities as restaurants, food trucks, sports bars, bakeries, doughnut shops, and ice cream shops that qualify with the appropriate NAICS code.

The grant program was established by Texas Senate Bill 8 and was signed into law by Governor Abbott to administer \$180 million received from the Coronavirus State Fiscal Recovery Fund under the American Rescue Plan Act of 2021.

The application period extends from Tuesday, November 1, through Tuesday, November 22. Previous application periods focused on such impacted industries as:

- Microbreweries, Wineries, and Distilleries

- Travel Services, Convention & Visitors Bureaus, Trade Show Organizers
- Arts, Entertainment, and Recreation
- Hotels, Motels, Bed & Breakfasts

I have been honored to shepherd companies through this and other grant programs through the years, helping clients receive well over \$650,000 in grants at the local, state, and federal levels.

One small bakery owner told me that this \$20,000 could help save his business, in his words, "I survived the pandemic, but now I'm experiencing a slowdown that I never anticipated."

One of my recipients from a previous grant program told me, "I never even thought that I'd be eligible for that grant, and I never would have figured out how to apply for it!"

The criteria for this final phase of the grant are that the applicant must:

- have a NAICS code that begins with 722
- have been in operation prior to January 20, 2020, and still be operating
- operate within the state of Texas (the applicant may have other operations outside of Texas, but only the Texas businesses will qualify for the grant)
- be either a privately-owned for-profit business or a non-profit organization
- be open to the public or provide services for in-person events

- have suffered negative economic impact due to Covid-19
- be otherwise eligible to receive grant funding and must not be barred from competing for federal awards

A preference will be given to applicants who did not previously receive any "federal assistance." Additional preferences for grants will be provided for veteran-owned businesses, small businesses, and businesses in certain rural communities.

One of the benefits of multiple-location operations is that a company may receive a \$20,000 grant for each location where it operates as long as each venue has had a separate Texas Taxpayer ID number since January 20, 2020.

If an applicant operates multiple locations under a single Texas Taxpayer ID number, that applicant will be eligible for one \$20,000 grant.

Applicants must provide details of their business and detail the negative impact that the pandemic had on their business. They will provide documents such as

- IRS 941 forms for Q4 2019, Q4 2020, Q4 2021, and Q2 2022
- Proof of expenses incurred to comply with social distancing and other pandemic precautions
- Rent payments made during any times that the public did not have access to

the business due to the pandemic

- Front page of IRS tax return that shows gross revenues for 2019, 2020, and 2021
- Amounts of Federal Covid-19 relief through such programs as these below (participating in these programs does NOT make an applicant ineligible)
 - Payroll Protection Plan (PPP)
 - Shuttered Venues Grant
 - Restaurant Revitalization fund
 - SBA Debt Relief
- A narrative explanation of the negative economic impact suffered due to the Covid-19 emergency
 - Lost revenues due to closing temporarily
 - Lost revenues due to loss of catering
 - Lost revenues due to decreased traffic
 - Increased expenses to develop and manage delivery or to-go operations
- A narrative explanation of how the budget expenditures address the identified need or impact in response to Covid, and how the grant funds will address this economic harm

John Fletcher is the owner of Fletcher Consulting Public Relations, where he has successfully helped clients receive over \$650,000 in government grants. His contact information is 817-205-2334 and his email address is john@thefletcher.org.